

2018 Business Analyst Recruiting

글로벌 경영 컨설팅 회사 A.T. Kearney Korea가 경영 컨설턴트로 성장할 인재를 모집합니다. 본 공채는 "JUMP"(Junior Upscale Management & Mentoring Program: JUMP into Kearney! / JoUrney to the Most admired People) 라는 A.T. Kearney만의 차별화된 Business Analyst Recruiting & 육성 Program 으로서, 신입 컨설턴트들에게 특화된 Training과 다양한 기회 제공을 통하여 Global Leader 를 양성하는 것이 목적입니다.

Program 소개



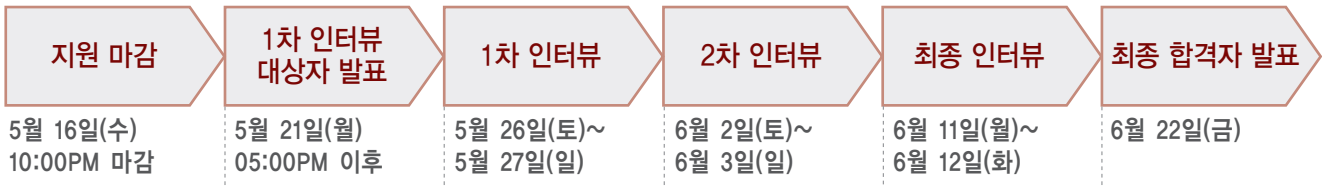
- Classroom Training: Basic Consulting Skill Training 제공
- Off-site Workshop: Presentation, Teambuilding & Networking
- On-the-Job Training: Project/제안에 투입하여 실무 교육
- 기타 Firm Activity 참여

일정안내 및 Training Program

- 2018년 7월 16일 정규직 (Full-time BA) 입사
- 3주 Classroom Training (2박3일 Off-site Workshop 포함) 및 4주 On-the-job Training

일정안내

*서류전형 결과 및 각 인터뷰 결과/일정은 개별 통보 예정입니다.



지원자격

- 국내 학부생 중 2018년 8월 졸업 예정자로 학사 이상 학위 취득 예정자 또는 기 졸업자 (반드시 7월 정규 입사 가능자에 한함)
- 해외 대학 학부 기 졸업자 (즉시 근무 가능자)
- 전공 제한 없음

구비서류 및 제출방법

- 2018년 5월 16일(수) 10:00PM 까지 [A.T. Kearney Korea 홈페이지](http://www.atkearney.co.kr)에 접속하여 지원서 접수 (영문 이력서 첨부)
 - 1) 지원서 양식 (지원서 접수 페이지 접속 방법)
 - www.atkearney.co.kr 접속
 - 홈페이지 우측 2018 BA Campus Recruiting 배너 Click 하여 지원서 접수 페이지로 이동
 - 2) 영문이력서 (이하 항목 포함 필수, 파일명 "2018 BA 지원_홍길동" 명시)
 - Education (Incl. GPA, Expected Graduation)
 - Working Experience (Incl. Internship)
 - Extra-Curricular Activities (Incl. Consulting Clubs)
 - Honors & Awards
 - Skills & Interests (Incl. Language & Computer Skills)

문의처

- A.T. Kearney Recruiting Team 02-6001-8513 / seoul.recruiting@atkearney.com (담당자: 문수영 과장, 하인혜 사원)

Preparing for your Interview

A.T. Kearney's interview process typically consists of up to three rounds conducted by our senior consultants.

If you are invited to participate in the process, you can expect that all rounds will include a combination of case and fit interviews. The case study interview means that in addition to discussing our firm and your future with us, the A.T. Kearney consultants you meet will also present you with real-world business problems and ask you to develop solutions. While we look for many qualities in our applicants, we will be most interested in your ability to think and communicate as we believe a successful consultant should. A case interview gives you the opportunity to demonstrate your consulting potential.

The cases you encounter, whether in the standard case interview or case presentation format, are based in part on actual A.T. Kearney engagements and focus on areas such as industry analysis, market expansion, profit improvement, pricing alternatives, merger planning, and investments. In general, the best way to approach a case interview is to enter it as a consultant would enter a client's office or board room-ready to gather and analyze information, arrive at solid conclusions, and communicate them persuasively.

A.T. Kearney consultants who have conducted case interviews offer the following advice:

Approach the Case Logically

- **Listen and clarify.** Be certain that you have and understand all the relevant facts.
- **Think “top down.”** Work from the most to least critical issues.
- **Hypothesize.** Develop alternate solutions, questioning until you see the most promising answers.
- **Develop the solution.** Test and refine your chosen hypothesis through further questioning.
- **Communicate.** In presenting your solution, be authentic, poised, clear, and concise. Avoid jargon.
- **Adjust.** If things aren't going well, be willing to back up and try a different approach.
- **Verify.** Be sure you are answering the right question.

Think Creatively

- **Challenge conventions.** We seek people who can see creative, workable solutions to problems.
- **Look beyond the numbers.** Consider the products, processes, and people behind them.
- **Adopt the CEO's perspective.** Don't just solve a problem. Solve it for the client.
- **Look at organizational and cultural issues.** Consider a solution's impact on people.
- **Don't force your solution to fit a standard framework.** Fit it to the problem.
- **Don't search for the “silver bullet.”** Complex problems rarely have simple solutions.
- **Be coachable.** Listen to the interviewer's feedback and ask for help if you need it.